



**Food &
Nutrition**
Healthy & Convenient Foods

CO-MANUFACTURING & PRIVATE LABEL 2020

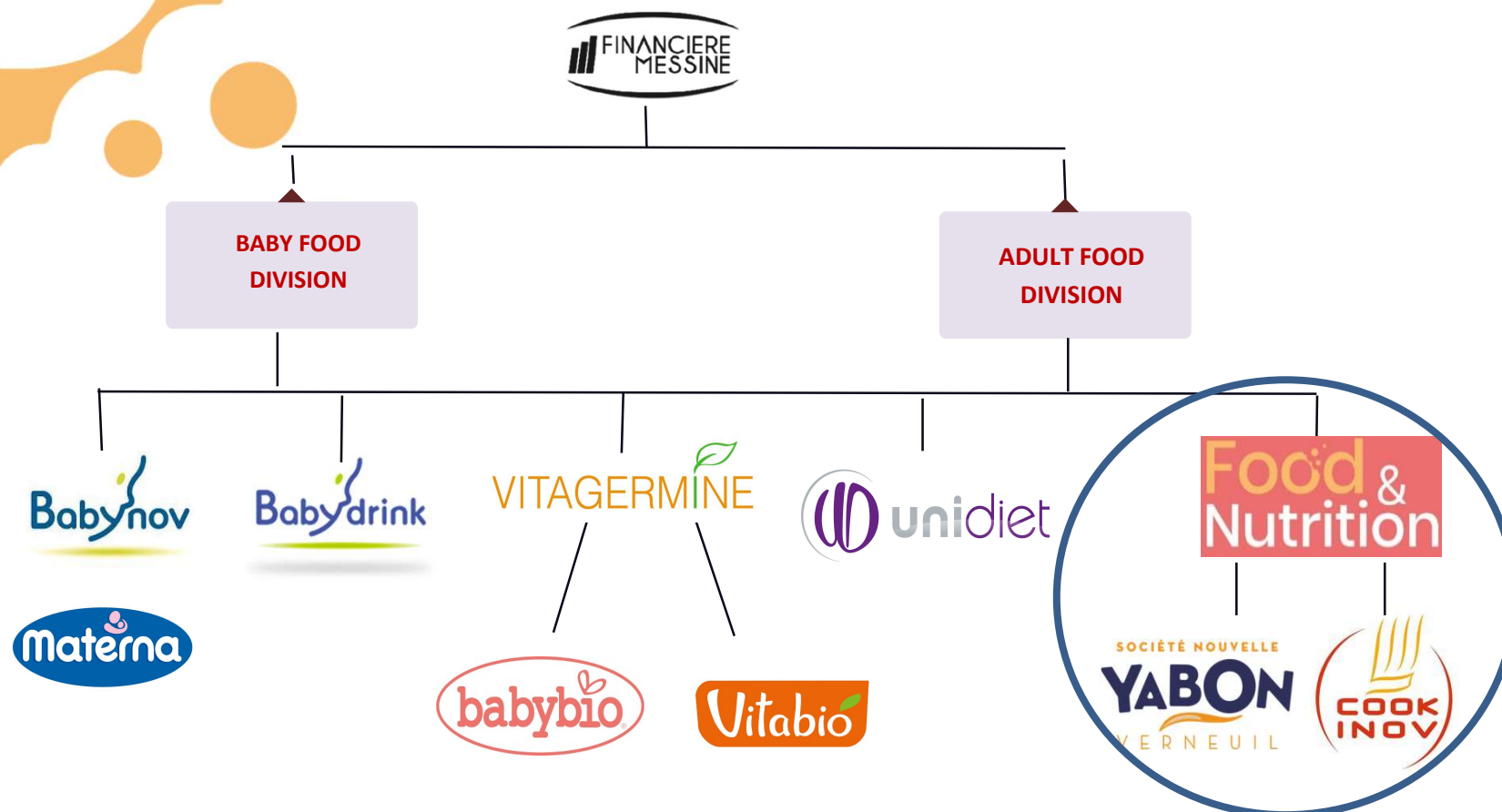
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WHO WE ARE




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YOUR MANUFACTURING PARTNER in ambient ready to eat delights



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MADE IN FRANCE WITH LOVE


150
Employees



Family owned business

Accreditations



production sites


50M€
Turnover



Babyfood
Quality
Standards


24 000
Tons of products

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MADE IN FRANCE WITH LOVE

EXPERTISE

- ▷ Ambient long life retorted products
- ▷ without preservative / clean recipes
- ▷ Conventional & Organic
- ▷ Comprehensive range of packagings



2 FACTORIES



KNOW-HOW

SWEET

- ▷ Dairy desserts
- ▷ milk pudding
- ▷ Cereal + milk desserts
- ▷ Plant based desserts
- ▷ Fruit sauces

SAVOURY

- ▷ Ready To Eat meals
- ▷ Cooked grains (Rice, Quinoa, Pasta + veggies)
- ▷ Grain salads
- ▷ Sauce, gravy, broths
- ▷ Soups



The background image shows a modern, multi-story building with a mix of light-colored panels and large glass windows. On the left side of the building, there is a large sign that reads 'COOK NOV' with a stylized graphic above it. On the right side, another sign reads 'YABON' with 'ASSOCIÉS MONDIAUX' above it and 'VERMOREL' below it. The building is surrounded by some landscaping, including bushes and a paved area in the foreground. The entire image has a semi-transparent blue overlay.

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SAVOURY RECIPES KNOW HOW

READY TO EAT PASTA, RICE & GRAINS

Open, heat, enjoy!

PLAIN RECIPES



- ▶ Pastas – plain and “*al dente*”
- ▶ Rice – well cooked, not sticky!
- ▶ Grains – quinoa, buckwheat, spelt, bulgur, barley...

- ▶ Pasta / rice / grains
+ veggies, sauce, spices, herbs, pulses...
- ▶ Risotto
- ▶ Ravioli
- ▶ Grains salad

COOKED RECIPES



SAUCES & JARS

Open, heat, enjoy!

INNOVATIVE SAUCES & MEALS



- ▶ Gravy sauce
- ▶ Curry sauce
- ▶ Premium pasta sauce
- ▶ Vegan side dish (veggie + pulses)

- ▶ Ratatouille
- ▶ Tajine with chickpeas
- ▶ Curry vegetables

COOKED VEGGIES IN GLASS JAR



READY TO EAT POUCH : A BOOMING CATEGORY

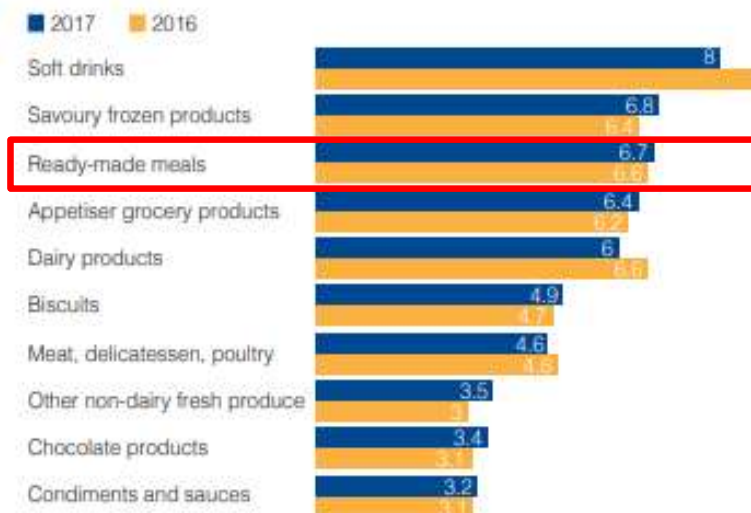
Open, microwave, enjoy !

A growing category in numerous markets

- ▷ Uncle Bens, Heinz, Barilla, Cereal Bio, Bjorg, private label
- ▷ The modern evolution of canned food and dry rice & pasta
- ▷ Average 5% annual growth on the retort pouches market*

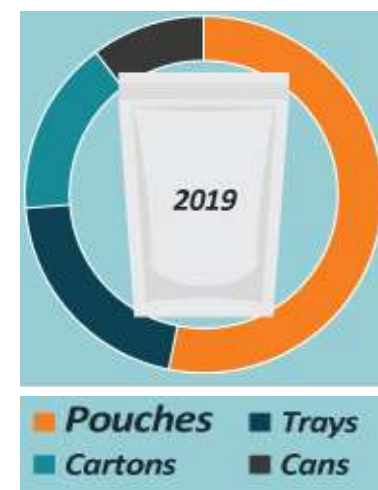


Ready meals: 3rd most innovative food sector in the world



Retort Packaging Market Segmentation*

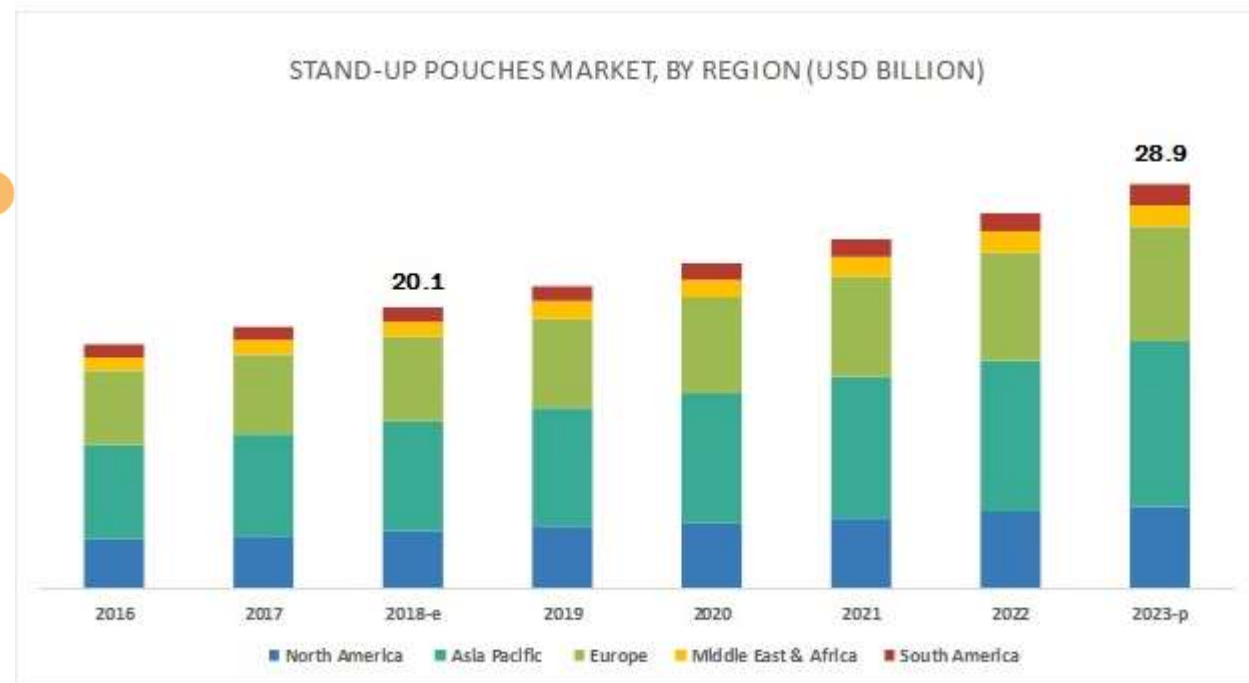
Around 53% of the market is taken by pouches



READY TO EAT POUCH : A BOOMING CATEGORY

Open, microwave, enjoy !

- ▷ A stable growth since 2016



Note: e-Estimated, p-Projected

READY TO EAT POUCH : A BOOMING CATEGORY

Open, microwave, enjoy !

What we bring to the category

- ▶ Clean recipes (free from...)
- ▶ A french cooking know how
- ▶ The perfect cooking (al dente, separation of each ingredient...)
- ▶ The « autoclave » expertise : the right texture with balanced taste





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DAIRY & SWEET RECIPES KNOW HOW

SQUEEZABLE POUCHES

On-the-go ready to eat solutions

KIDS SNACKS IN POUCH



- ▷ Dairy cream / pudding
- ▷ Porridge style
- ▷ Fruit sauce
- ▷ Dairy or non dairy

- ▷ Pudding – rice and semolina
- ▷ Dairy desserts
- ▷ Porridge (plant or dairy milk + fruits + cereals)
- ▷ Fruit sauce
- ▷ Rich in protein

ADULT SNACKS IN POUCH



FRENCH TRADITIONAL DESSERTS

Ready to eat delights

RICE PUDDINGS & DESSERT CREAMS



- ▷ Cakes w/out toppings
- ▷ Cereal cakes– semolina, tapioca, rice
- ▷ Puddings – rice & semolina
- ▷ Dairy dessert – chocolate, vanilla, caramel...

- ▷ Rice pudding
- ▷ Fruit sauces
- ▷ Chocolate sauces
- ▷ Dairy dessert

FOODSERVICE DESSERTS SOLUTIONS



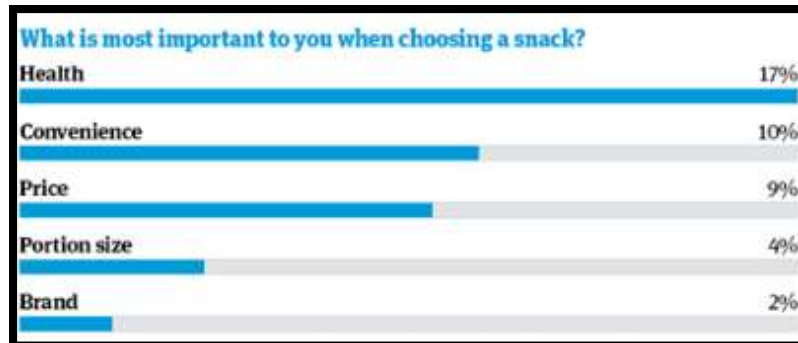
READY TO EAT TREATS

Ambient dairy and non dairy desserts & snacks

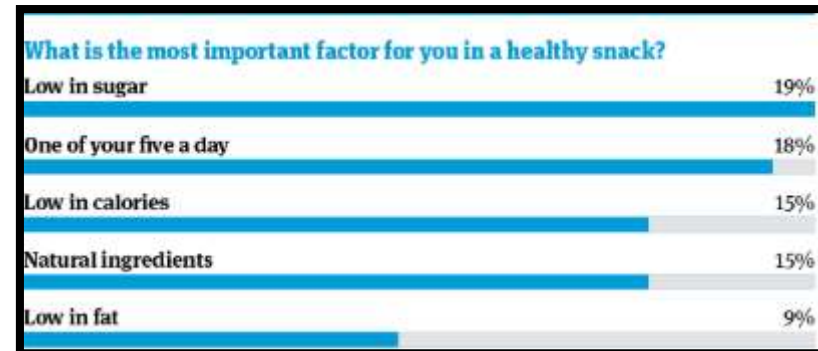
BOOM OF ON-THE-GO CONSUMPTION

- And search for healthy & safe snacks

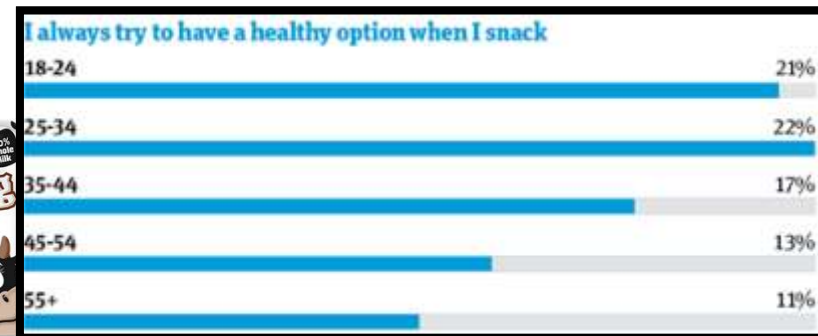
- Health and convenience are key factors when choosing a snack



- No1 consumer' choice goes for low in sugar snacks



- Young consumers are looking for healthy options



Source: The Grocer - Harris Interactive survey of 2,111 consumes; 2,024 who eat snacks

READY TO EAT TREATS

Ambient dairy and non dairy desserts & snacks



WHAT WE BRING TO THE CATEGORY

- ▶ Shelf stable
- ▶ Clean recipes (free from preservatives and colorants), nutriscore B
- ▶ Can be sold in chilled AND ambient shelves for “On the Go”
- ▶ A more eco-friendly distribution thanks to ambient transport and storage and long shelf life
- ▶ A wide variety of recipes (dairy, plant based, adult, protein)
- ▶ 6 formats available (small and large straw)





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ORGANIC KNOW HOW

ORGANIC KNOW-HOW



ORGANIC SWEET PRODUCTS



- ▷ Rice pudding
- ▷ Dairy dessert cream in pot vanilla / chocolate
- ▷ Dairy dessert cream in can chocolate /vanilla

▷ Mixes of grains:



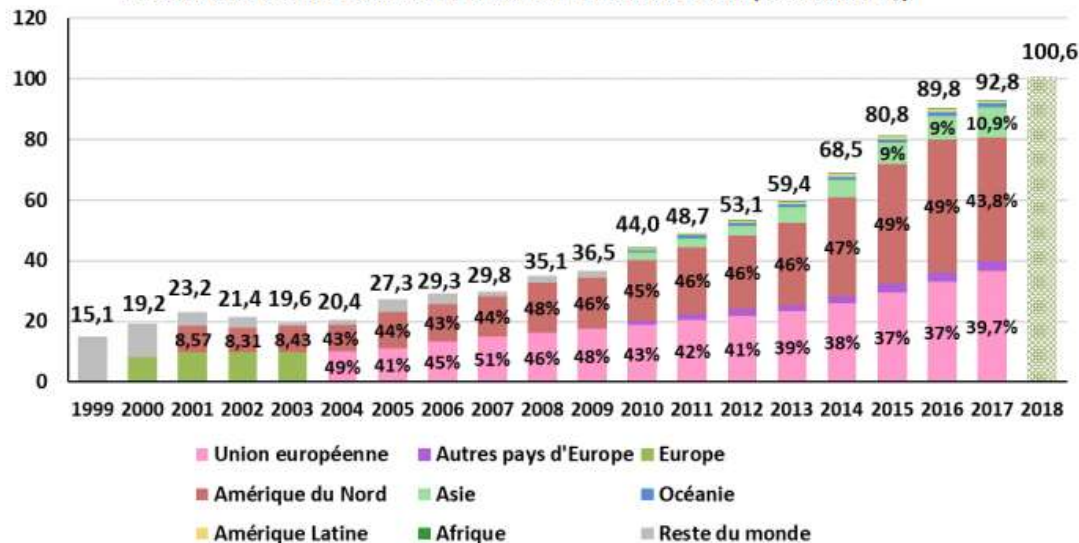
- ▷ Quinoa & brown rice
- ▷ Seven grains
- ▷ Quinoa tex mex
- ▷ Bulgur tomato and olives ...

ORGANIC SAVOURY PRODUCTS



ORGANIC MARKET

Evolution du marché alimentaire bio mondial de 1999 à 2018 (en milliards €)



Source : Agence BIO

Evolution of the organic food market worldwide from 1999 to 2018 (in bn €)

- ▷ Organic market has been **multiplied by 6** from 2009 to 2017
- ▷ A market of more than **€100bn**
- ▷ Europe represents **42.9%** of the worldwide organic market
- ▷ Main reasons consumers buy Organic food are:
 - ✓ **Health issues**
 - ✓ **Environment protection**
 - ✓ **Food safety**
 - ✓ **Quality**



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YABON CAPABILITIES

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SOCIÉTÉ NOUVELLE YABON VERNEUIL LINES

SOCIÉTÉ NOUVELLE
YABON
VERNEUIL



PLASTIC POT
90G TO 125G



SQUEEZE POUCH
80G TO 130G



**ALUMINIUM
POT**
70G TO 110G



DOYPACK
100G TO 220G



RETAIL CAN
100G TO 450G



FOODSERVICE CAN
400G TO 5KG

6 PRODUCTION LINES WITH STATIC AND ROTATIVE RETORT

SOCIETE NOUVELLE YABON VERNEUIL MOQs



Désignation/ Name	Poids / weight	Emballage de regroupement /Bulk case	Minimum de commande optimisé par production / Optimized minimum order quantity by production *	Minimum d'impression / Minimum printing *
Flexible packaging				
DP70 - Gourdes / Squeeze pouches		Pack of 4 with small or fat cap		
	70g -90g	SRP of 9 with fat cap SRP of 10 with small cap	50 000 unités par référence / units per reference	120 000 gourdes / pouches
		Bulk x73		
DP90 - Gourdes / Squeeze pouches	100g	Bulk x66	40 000 unités par référence / units per reference	110 000 gourdes / pouches
DP 110 Gourdes / Squeeze pouches		SRP x6	33 000 unités par référence / units per reference	100 000 gourdes / pouches
	110g -120g	Bulk x 60		
DP150 Gourdes / Squeeze pouches		SRP x6	31 000 unités par référence / units per reference	85 000 gourdes / pouches
	130g - 140g	Bulk x58		
Doypack / Doypack	180g	SRP x12		
	190g	SRP x 7	22 000 unités / units	50 000 doypacks / doypacks



SOCIETE NOUVELLE YABON VERNEUIL MOQs



Désignation/ Name	Poids / weight	Emballage de regroupement /Bulk case	Minimum de commande optimisé par production / Optimized minimum order quantity by production *	Minimum d'impression / Minimum printing *
Plastic pot				
Pot en plastique avec opercule en cluster / Plastic pots with cap in cluster	110g - 120g	Pack of 4x120g	40 000 unités / units	960 000 for colored pots
		Outercase x 6 packs		75 000 for printed packs
Metal tins				
Bol aluminium / Can aluminium	110g - 120g	Bulk	40 000 unités / units	66 000 unités / units
		Outercase x22		
Godet en metal / Metal can	400g	Outercase x6	12 000 unités / units	30 000 unités / units
	420g		10 500 unités / units	
Bidons en aluminium Metal can	400g to 5 kg	Metal cans x3	5 000 unités pour 400g/ 5 000 units for 400g	5 000 unités / units
			2 000 unités pour 2Kg/ 2 000 units for 2Kg	
			1 000 unités pour 4Kg/ 100 units for 4 Kg	
			1 000 unités pour 4Kg/ 100 units for 4 Kg	



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COOK INOV CAPABILITIES

COOK INOV LINES



PLASTIC POT
90G TO 125G



SQUEEZE POUCH
70G À 350G



**ALUMINIUM
POT**
70G TO 110G



DOYPACK
80G TO 600G



**TRAY, CUP AND
TWIN POT**
80G TO 350G






GLASS JAR
90G TO 700G

5 PRODUCTION LINES WITH STATIC AND ROTATIVE RETORTS

COOK INOV PACKAGING MOQs



Désignation/ Name	Poids / weight	Emballage de regroupement / Bulk case	Minimum de commande optimisé par production / Optimized minimum order quantity by production *	Minimum d'impression / Minimum printing †
Flexible packaging				
 Poche micro-ondable / Printed pouch	80 to 600g	PAV par 6 ou 10 unités / <i>SRP per 6 or 10 units</i>	15 000 unités par référence / <i>units per reference</i>	50 000 poches / <i>pouches</i>
 Gourde bouchon centré / squeeze pouch with cap on the top	75 to 200g	PAV par 6 ou vrac / <i>SRP per 6 or bulk</i>	15 000 unités par référence / <i>units per reference</i>	50 000 gourdes / <i>squeeze pouches</i>
 Gourde bouchon côté / squeeze pouch with cap on the side	60 to 350g	PAV par 6 ou vrac / <i>SRP per 6 units</i>	15 000 unités par référence / <i>units per reference</i>	50 000 gourdes / <i>squeeze pouches</i>

COOK INOV PACKAGING MOQs



Désignation/ Name	Poids / weight	Emballage de regroupement / Bulk case	Minimum de commande optimisé par production / Optimized minimum order quantity by production *	Minimum d'impression / Minimum printing *
Rigid packaging				
Barquette plastique / Tray	200 to 350g	PAV par 6 ou vrac / <i>SRP per 6 or bulk</i>	15 000 unités / <i>units</i>	15 000 étuis / <i>cardboard</i> 300 000 unités si film imprimé / <i>units if printed lid</i>
Bol et cup / pot and cup	80 to 300g	Pack unitaire ou par 2, 4 ou 6 unités / <i>Single pack or per 2, 4, 6 units</i> PAV par 6 ou vrac / <i>SRP per 6 or bulk</i>	15 000 unités / <i>units</i>	15 000 étuis / <i>cardboard</i> 300 000 unités si film imprimé / <i>units if printed lid</i>
Double cup / twin cup	170 to 350g	Caisse ou PAV par 6 unités / <i>Outer case or SRP per 6 units</i>	15 000 unités / <i>units</i>	15 000 étuis / <i>cardboard</i> 300 000 unités si film imprimé / <i>units if printed lid</i>
Bocal verre / glass jar	125g to 700g	Caisse par 6 ou 12 unités / <i>Outer case of 6 or 12 units</i>	10 000 unités / <i>units</i>	30 000 unités / <i>units</i>
Boite métal / can	150g	PAV par 6 unités / <i>SRP per 6 units</i>	15 000 unités / <i>units</i>	75 000 unités / <i>units</i>





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PACKAGING FORMATS

PLASTIC POTS AND CUPS



A - POT





B - POT



C - POT



D - CUP

Type	Diameter	Height	Volume	Capacity		
A- Pot	95mm	56,5mm	255ml	150-200g	-	Single or per 2 / SRP of 12 pots
B- Pot	95mm	38mm	175ml	100-130g	-	Per 6 / Box per 8*6
C- Pot	80mm	51mm	144ml	80-120g	X4 Box per 6	Single or per 2 or 4 / SRP per 12 pots
D- Cup	102mm	82,2mm	420ml	250-300g	-	Single or in dual cup / Box per 6 or 12

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DP70



DP90



DP110



DP150



DP200



DP350

SQUEEZE POUCHES

Type	Straw' width possibilities	Height (excl. Cap)	Width	Volume	Capacity	SOCIÉTÉ NOUVELLE YABON VERNEUIL	
DP70	8,6mm	112mm	87mm	70ml	70-85g	SRP x 9 X4 Box per 6	Pack x 4 / Box per 6*4
DP90	8,6mm	137mm	87mm	90ml	90-100g	SRP x6 or 7 Bulk x66	SRP per 6
DP110	8,6mm	147mm	87mm	110ml	100-120g	SRP x6 or 7 Bulk x60	-
DP150	8,6mm	142mm	98mm	150ml	120-150g	SRPx6	SRP x6
DP200	8,6 & 14mm	172mm	98mm	200ml	150-180g	-	SRP x 6
DP350	14mm	165mm	140mm	350ml	350g	-	SRP x 8

POUCHES



A



B



C



D



E



F



G

Type	Height	Width	Gusset	Volume	Capacity	SOCIÉTÉ NOUVELLE YABON VERNEUIL	COOK INOV
A	140	93	27	100ml	85g	-	SRP x12
B	140	110	31	150ml	120-130g	SRPx7	SRP x 6
C	150	110	31	180ml	150g		SRP per 6
D	140	130	30	260ml	190-200g		SRP per 6
E	170	110	27	200ml	190-200g	SRPx7	SRP per 7
F	170	130	20	220ml	180g	SRPx12	-
G	185	140	40	340ml	250g	SRPx6	SRP per 6 or 10

GLASS JARS



A



B



C



D



E



F

Type	Height	Diameter	Volume	Capacity	
A	76mm	66mm	167ml	125g	Box per 12
B	90mm	66mm	212ml	180g	Box per 12
C	125mm	82mm	580ml	530g	Box per 6
D	135mm	82mm	660ml	600g	Box per 6
E	100mm	82mm	446ml	380g	Box per 6
F	150mm	82mm	720ml	650g	Box per 6

Food & Nutrition

CANS



A

B

C

D

E

F

G

Type	Height	Diameter	Volume	Capacity		
A	105,6mm	73mm	410ml	360-400g	Shrink wrap x12	-
B	127mm	73mm	510ml	500g	Shrink wrap x12	-
C	228mm	99mm	1700ml	1,7kg	Shrink wrap x3	-
D	180mm	153mm	3100ml	2,9-3,1kg	Shrink wrap x 3	-
E	246mm	153mm	4250ml	4,1-4,4kg	Shrink wrap x 3	-
F	43	73	142ml	110-120g	Box x22	SRP per 6
G	72	99	425ml	420g	Box x6	-



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QUALITY

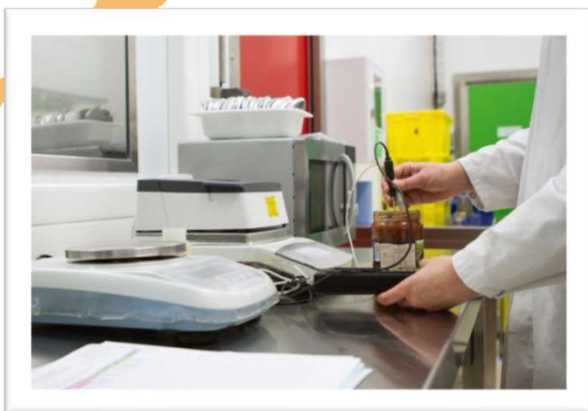
OUR TEAMS AND CERTIFICATIONS

▷ TEAM





















- ▷ 13 people
- ▷ 1 laboratory / production site

▷ THE HIGHEST QUALITY STANDARDS

- ▷ **IFS** version VI (including **HACCP** certification)
- ▷ **Production controls such as metal detectors, X rays, etc.**
- ▷ Steady audits to guarantee constant quality
- ▷ Securing supplies
- ▷ Constant pH stability and sterilization controls (bacteriological analysis)



*CNCA & FDA certifications are linked with specific recipes & developments, please consult our team to know more



Food &
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**RESEARCH, DEVELOPMENT &
INNOVATION**



OUR TEAM AND KNOW-HOW



SPECIALIZED IN AMBIENT PRODUCTS



EXPERTISE IN VARIOUS AREAS

Baby/ kids / adult food
Organic / free from
Sweet / savoury
Diet/ Gourmet



PROACTIVE TEAM

Working constantly with all the departments of the factory



1 STRONG R&D + 450 DEVELOPMENTS / YEAR

11 people
2 R&D laboratories, up-to-date
with pilots autoclaves